



Instructions for, "GUARANTEED CONTRACT", "NON GUARANTEED CONTRACT" and
GUARANTEED IN PART CONTRACT"
under the new STATUTE CHANGE for Title 7-405

CHANGES EFFECTIVE JULY 1, 2014

Under the amendments for Title 7 section 405, there are changes to contracts that must appear exactly as quoted in the statute.

Exact language must be used for the quoted language in the statute. Each contract must be titled, as above, either **GUARANTEED CONTRACT, NON GUARANTEED CONTRACT** or **GUARANTEED IN-PART CONTRACT**.

All pre-need contracts must include the name of the beneficiary (note: the future decedent), date of birth and social security number. They must also include the name, address and social security number of the buyer. (**NOTE**: This may or may not be the same person.)

All contracts must include the two disclosures provided for in Title 7, as follows, in exact language:

**NOT ALL CHARGES THAT MAY BE REQUIRED TO BE PAID AT THE TIME
OF NEED ARE LISTED IN THIS CONTRACT**

**I UNDERSTAND A CLAIM AGAINST THE FAMILY SECURITY TRUST FUND CAN
BE FILED BY ANY CONSUMER WHO BELIEVES THEY HAVE SUFFERED A LOSS
ACCORDING TO TITLE 7, SUBTITLE 4A (FAMILY SECURITY TRUST FUND) OF
THE MARYLAND CODE, ON OR AFTER JANUARY 1, 2010.**

All contracts must also have the **three disclosures required by the FTC**.

All sections of the contract must be labeled in, at least, **14-point, bold font**

There must be **three lines for the total contract amount paid on the GUARANTEED IN-PART CONTRACTS**. (1) One line totaling the amount paid which is guaranteed, (2) One totaling the amount paid which is **not guaranteed** (only a deposit paid toward future cost) and (3) The **line for total contract amount**.

NOTE: YOU MUST ONLY HAVE GOODS AND SERVICES CONTRACTS
FOR WHAT YOU OFFER, guaranteed, non-guaranteed, or guaranteed in part.

Please email questions for clarification to Gail V. Tucker at
gailv.tucker@maryland.gov. Thank you.